

We Are Hiring!



We are seeking an experienced and results-driven Head of Corporate & Investment Banking to lead, oversee, and streamline the DF's corporate and investment banking operations. The ideal candidate will be a strategic leader with a strong track record in managing end-to-end operational and business frameworks, driving growth, and ensuring full compliance with regulatory and internal governance requirements. The role requires the ability to align business objectives with risk management, operational efficiency, and stakeholder expectations.

Key Responsibilities:

- Lead and oversee credit-marketing, initiation, structuring, and processing activities in line with the strategic direction of the Board and Executive Committee.
- Drive business development, client acquisition, and portfolio growth across corporate and investment banking segments.
- Participate in and contribute to key Management and Governance Committees and Board.
- Manage and monitor the existing portfolio, structure complex transactions, and ensure effective client coordination.
- Contribute to formulation and enhancement of policies, procedures, and strategic initiatives.
- Provide leadership, mentoring, and succession planning for the CIB team.
- Explore and implement innovative financing, investment, and advisory solutions.
- Develop and execute business plans to achieve annual targets.
- Oversee implementation and periodic updating of Internal Controls over Financial Reporting (ICFR) deliverables.

Key Skills & Competencies:

- Strong expertise in corporate and investment banking products, credit analysis, and transaction structuring
- In-depth understanding of risk management, Asset Liability Management and regulatory frameworks
- Proven ability to originate business and manage key client relationships
- Strategic thinking with strong commercial and financial acumen
- Sound knowledge of ICFR, internal controls, and governance requirements
- Excellent leadership, people management, and succession planning skills
- Strong decision-making, negotiation, and problem-solving abilities
- Effective communication and stakeholder management skills

Qualification & Experience:

- MBA / CA / CFA or equivalent qualification from a reputable institution.
- Minimum 12 years of relevant experience in Corporate and/or Investment Banking, with at least 03 years in a senior leadership role.
- Strong knowledge of credit structuring, risk management, regulatory compliance, and portfolio management.
- Proven leadership, relationship management, and strategic planning skills.

We offer an attractive remuneration package with fringe benefits and an environment conducive to career growth and advancement.

Interested candidates are requested to send their CVs at careers@paklibya.com.pk