

We Are Hiring!



We are seeking an experienced and results-driven **Head Islamic Banking** to oversee, streamline and lead the institution's Islamic Banking business. The ideal candidate will be a strategic leader with a proven track record in business development, Shariah-compliant structuring, portfolio management and product development, while ensuring strict adherence to Shariah principles, SBP regulations, and the Shariah Governance Framework. The role requires the ability to develop business strategy and plans, set strategic goals and objectives for Islamic Banking development and market expansion.

Key Responsibilities:

- Develop and implement the Islamic banking model and strategy to achieve targets and capture market share.
- Provide strategic leadership and market positioning of the Islamic Banking window's operations within the Company, ensuring compliance with Shariah principles, regulatory requirements and the Company's strategic objectives
- Lead development, launch and management of the Department's assets and liability products across customer segments in compliance with Shariah principles and in consultation with the Shariah advisor.
- Develop and manage relationships with key clients, regulators and stakeholders.
- Gather market intelligence on product needs and continuous innovation to meet emerging customers' and industry needs.
- Develop efficient process and controls for products including onboarding, portfolio management and income mapping.
- Oversee marketing and promotional strategies to enhance brand visibility and customer engagement.
- Implement effective Shariah governance and reporting frameworks as required by regulators.

Key Skills & Competencies:

- Strong leadership skills, business development acumen and an in-depth understanding of Islamic financial products and services.
- Strong knowledge of Islamic finance principles (Murabaha, Ijarah, Mudarabah, Musharakah, Sukuk, etc.)
- Proven track record in business development, strategy execution and people management.
- In-depth understanding of Products, policies and regulations.
- Good undertaking of the competition and regulatory landscape
- Strong stakeholder management skills, communication ability, and strategic mindset.

Qualification & Experience:

- Degree in Finance, Business Administration, Economics, or related field (CFA or Islamic Finance certifications)
- Minimum 5-7 years of relevant banking experience with at least 3 years in Islamic Banking in a senior leadership role.
- Proven leadership, relationship management, and strategic planning skills.

We offer an attractive remuneration package with fringe benefits and an environment conducive to career growth and advancement. ***Interested candidates are requested to send their CVs to careers@paklibya.com.pk***